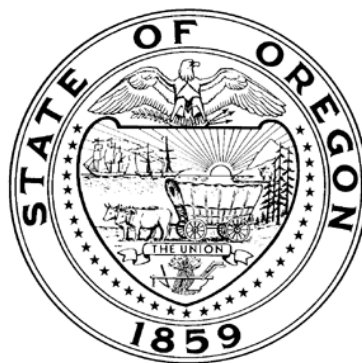


# State of Oregon Uses Telpar Printers



## Kiosk Application

Don Kerzel, director of sales and marketing for Cascade Computer Maintenance, said he had two things in mind when he started looking at printers for a kiosk deployment his company was overseeing for the State of Oregon. One was that Cascade was the installing company and he wanted ease of installment and use. Two was that Cascade had a commitment for supporting the entire kiosks for five years. "We needed something we could rely on," he said.

Plus, some of the 119 kiosks are in remote parts of the state, and require a five-hour drive for servicing. Kerzel said there will be 150 kiosks deployed around Oregon by next spring.

The State of Oregon had already been using employment kiosks for 10 years. Citizens can go to the kiosks placed around the state and look for jobs, apply for unemployment, review their unemployment benefits, or even learn about daycare options for their children.

The deployment originally used laser printers. "Servicing those gave us some good business," laughed Kerzel. The printers had frequent paper jams, and ran out of toner and paper frequently.

Kerzel turned to Telpar. "Their large rolls of paper are easy to install, and the customer is not sacrificing printer quality at all."

Kerzel was also impressed with Telpar's ability to turn the project around quickly. "The state had a deadline of 60 units by June 30. But we didn't even place our order until the first week of June and everything worked fine," he said.

Enclosure vendor Metal Fx designed the kiosks and built the printer right in.

## Printers ready for primetime

Christine Zimmerman, editor

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## **About Telpar**

Telpar is a recognized leader in the design, manufacture and support of OEM and kiosk printers. Additionally is a leading distributor of Epson, Fujitsu, APS and Citizen print mechanism and control boards. Telpar printers are popularly used by Kiosk manufacturers, medical equipment manufacturers, ATM manufacturers, gaming, and petroleum equipment manufacturers, engineering and instrumentation applications.

Among these offerings, is the Stealth family of printers. These high-speed direct thermal printers are available in 2, 3, 4 and 8.5 inch document widths and use Telpar's designs to provide the most complete set of features available for a Kiosk printer.

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